

Financial due diligence experience

Price Bailey demonstrates an outstanding track record when it comes to delivering financial due diligence (FDD) services for all transaction types.



Why use Price Bailey?

- Breadth of experience spanning sectors and transaction types
- Both full format and red flag/exception reporting available
- Bespoke scoping and subsequent real-time adjustment as required throughout the FDD process
- Live feedback on key issues and direct access to senior team members
- Clear, concise, and opinion-led conclusions
- Track record of successful delivery on challenging timescales
- Direct impacts on transaction terms set out practically in our findings
- Dedicated Research and Insights service line focusses on validating assumptions underpinning forecasts and models
- Significant repeat custom proves our approach provides value for money and quality output
- Transactions have aborted on the basis of our reporting, testament to the importance of a thorough FDD process.

Pre-acquisition

We are an experienced provider of FDD for acquisitions, strategic alliances, and joint ventures.

Synergies, operational compatibilities and deal structuring opportunities are highlighted and explained.

Supplementary assurance services provide specialised financial analysis.

Pre-investment

We have carried out extensive work with private equity and venture capital trust funds.

Bespoke scoping and commentary focusses on elements such as KPIs and return on investment. Detailed scenario testing is used to inform investment decisions.

Price Bailey have also worked with investees to guide preparations for a successful investment process.

Pre-lending

We have delivered FDD for main clearing banks, engaging across a broad range of sectors and transaction types.

Specialised analysis and commentary focusses on key ratios set out in specific covenants.

Vendor due diligence (VDD)

This 'sell-side' FDD is focused on documenting the financial health of a business before approaching potential acquirers or investors.

VDD is highly sought after in the market as an independent indicator of financial responsibility and can be carried out on a timescale tailored to you, streamlining workloads and reducing disruption to your business further along the transaction process.

If you would like to discuss strategic corporate finance opportunities and how we may be able to help your business, please contact us.



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Recent deals

The Strategic Corporate Finance team at Price Bailey have had a busy six months, advising on a range of transactions that include MBO's, fundraisings and due diligence projects. A selection of these is highlighted below:

 <p>YFM Equity Partners</p> <p>Type: Due diligence Sector: Casual dining</p> <p>The deal: Provided financial due diligence services in advance of YFM's proposed investment into Tonkotsu Limited, a London-based chain of group of Japanese ramen restaurants.</p> 	 <p>Foresight Group</p> <p>Type: Due diligence Sector: Health and fitness</p> <p>The deal: Provided financial due diligence services on an exception reporting basis in advance of Foresight's proposed £4m investment into Ten Health & Fitness Limited, a London-based chain of clinical physiotherapy boutiques.</p> 	 <p>Trust Tees Limited</p> <p>Type: Due diligence Sector: Legal services</p> <p>The deal: Financial due diligence services in relation to Trust Tees Limited's merger with Wortley Byers LLP.</p> 	 <p>HSBC</p> <p>Type: Due diligence Sector: Various</p> <p>The deal: Assisted on a variety of financial due diligence assignments in relation to debt financed transactions.</p>
 <p>PSI Services LLC</p> <p>Type: Due diligence Sector: Business services</p> <p>The deal: Financial due diligence and investigation in regards to PSI's October 2018 acquisition of JCA Global Limited, an emotional intelligence testing and training provider.</p> 	 <p>Legal Education</p> <p>Type: Due Diligence Sector: Education</p> <p>The deal: Provided due diligence on a UK-based legal education target, on behalf of a US-based legal education provider that is backed by a US-based Private Equity fund.</p>	 <p>PSI Services LLC</p> <p>Type: Due diligence Sector: Talent assessment</p> <p>The deal: Provided due diligence and advised PSI on the October 2019 acquisition of Cubiks, an innovative talent management and assessment company with revenue of c.£25m.</p> 	 <p>Flagship Housing Group</p> <p>Type: Assurance review Sector: Social housing</p> <p>The deal: Provided assurance review services in respect of earn-out accounts for the purposes of determining the payment due to the vendors of a commercial heating services business.</p>

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